

KUEHNE+NAGEL



Perishables Airfreight 2018

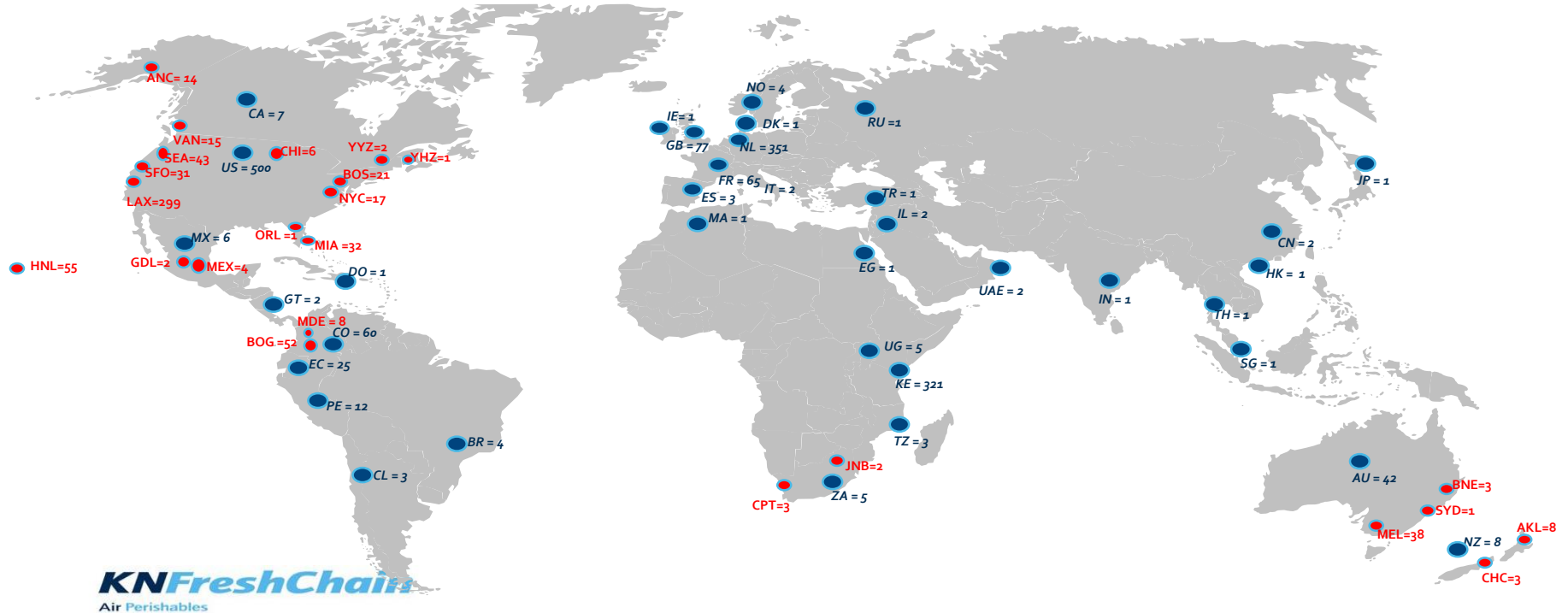
Selina Cheng / Regional Airfreight Product Manager, Perishable

May, 2018

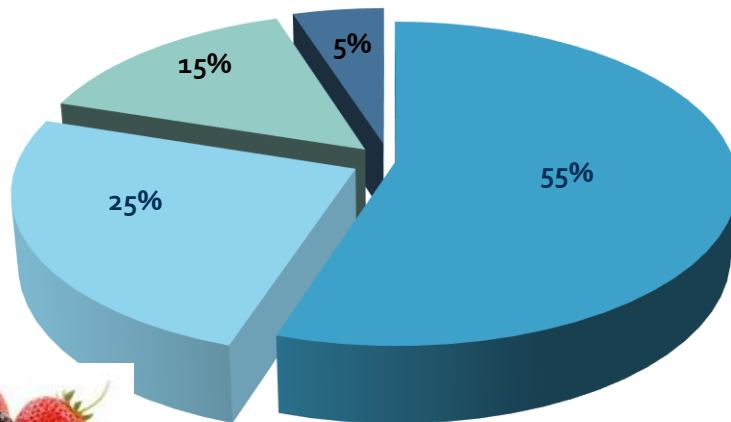


Perishables Airfreight dedicated stations network and number of FTE's per station

Total number of FTE's per January 2018: 1.523



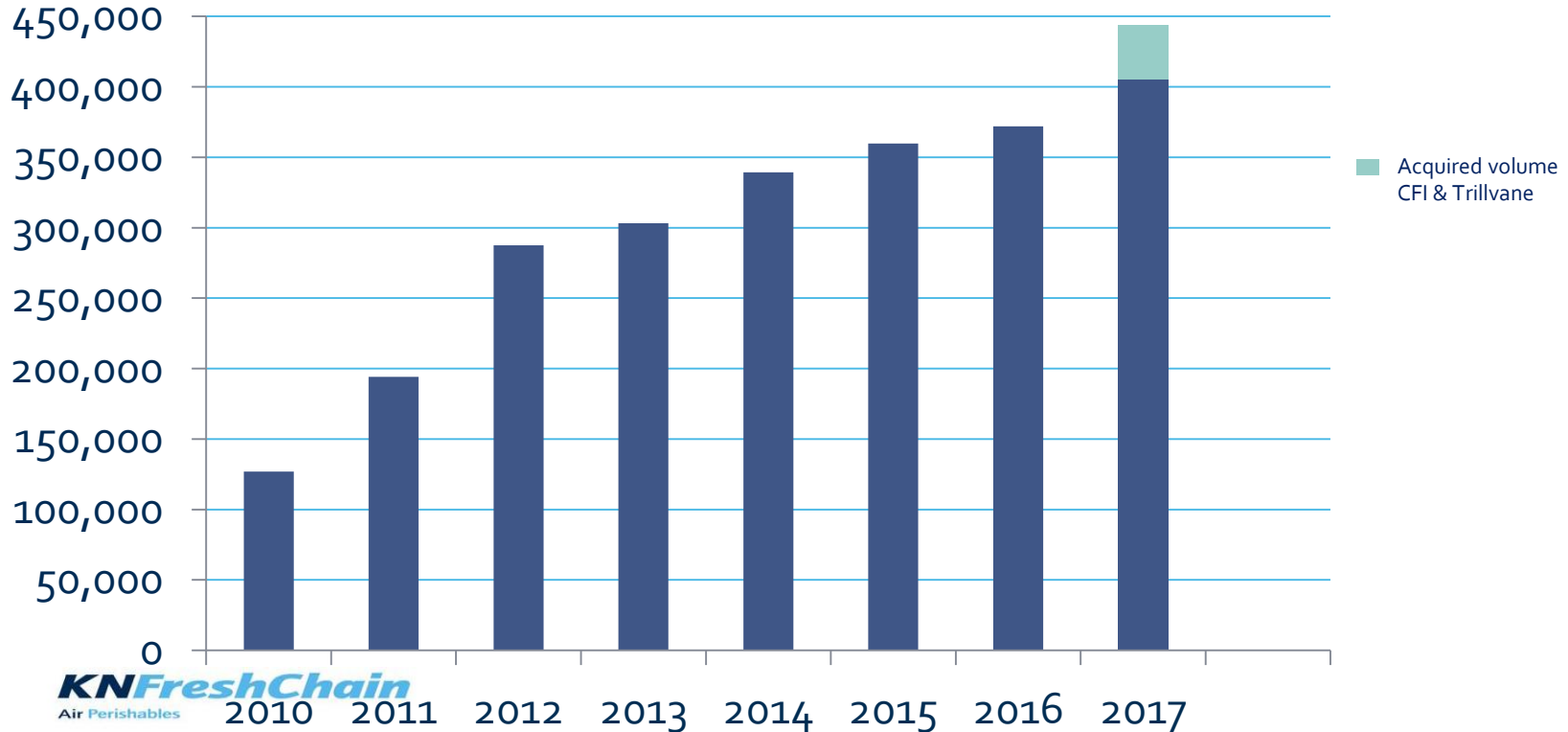
KN Perishables Airfreight Commodity split 2017 – total volume 407.175 ton (exluding acquisitions)



- flowers
- fruit/vegs
- fresh salmon/seafood
- foodstuffs



KN global perishables airfreight tonnage development 2010-2017 including acquired volume CFI & Trillvane





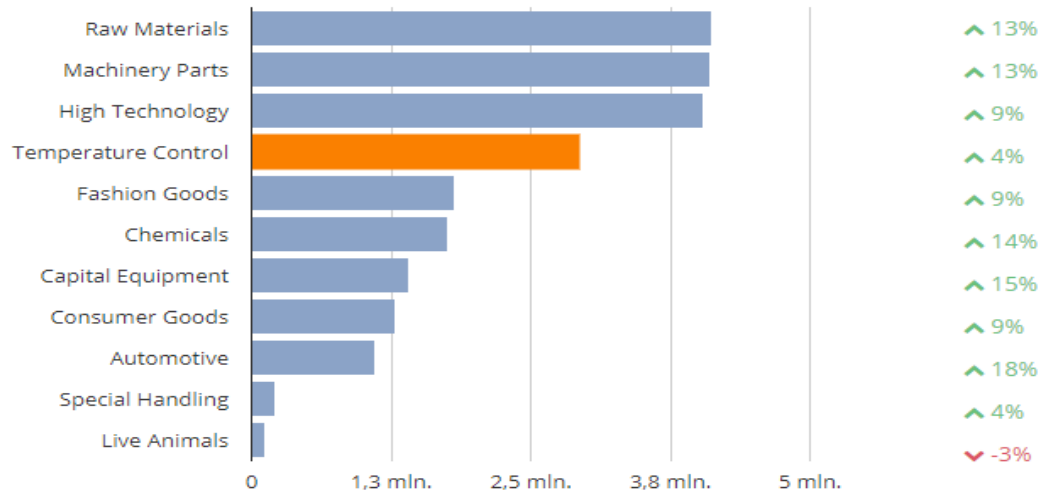
Growth of global temperature controlled airfreight 2017 (source Seabury)

Global 4% versus KN 9% (excluding acquisitions)

Industry Summary

Total volume in Tons and YoY % growth

2017



North Asia Pacific Dedicated OP Team & Responsibilities



KN Dedicated team to follow
NAP: Selina Cheng

Core airlines cooperation for mutual develop
i.e. KL

Worldwide network coverage

KNSHA/BJS/CTU/CKG (KMG) existing operation service



Normal Documents

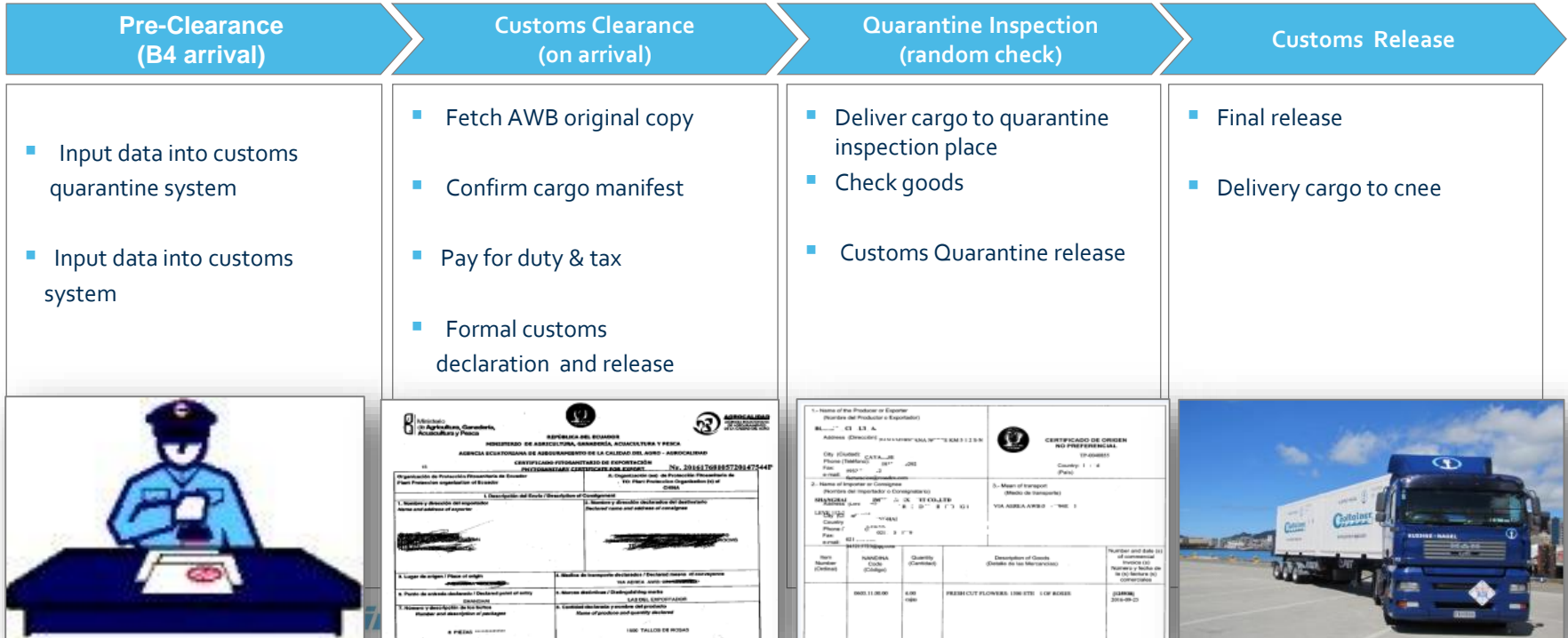
- Import Customs Declaration sheet
进口报关单
- Air Waybill
空运运单
- Commercial Invoice
发票
- Packing List
箱单
- Contract
合同

Special Documents

- POA of Customs Clearance
进口报关委托书
- POA of Customs Quarantine
进口报检委托书
- Phytosanitary Certificate (shipper)
官方检疫证
- Certification of Origin(shipper)
原产地证
- Direct AWB original copy

China Import Clearance Process

Perishable

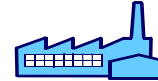




Import Procedure

(under best smooth scenario)

Day -1 – Origin Pre-alert



Day -1

- KN origin send pre-alert to PVG/BJS
- Direct AWB is preferred
(expedite procedure)
- AWB, comm. inv + packing list, etc.. Send to China
- Supplier prepare all relevant import origin copy docs
- Handover all relevant docs to customs and pre-input (预录入) all relevant information at customs

Day 0– Flight Arrival & clear customs & cargo delivery

Day 0

- Cargo arrived and EDI data confirmation
- Generate duty/tax sheet & pay off
- Customs physical inspection & release
- CIQ physical inspection & release
- Delivery in the same day

Airfreight Inbound Business Success Story| Perishable



Product:

Flowers from: UIO/AMS
Lobster from: MEL

Temperature:

4 -5 Degree

Airline:

KL for UIO/AMS flowers
MU for MEL lobsters

Transit Time:

DTD 4 days UIO-PVG/BJs
DTD 2 days AMS-PVG/BJs
DTD 2 days MEL-PVG

Commodity:

Rainbow Color Roses
Lobsters/Oysters/Salmon

